

# **SBPO eNewsletter**

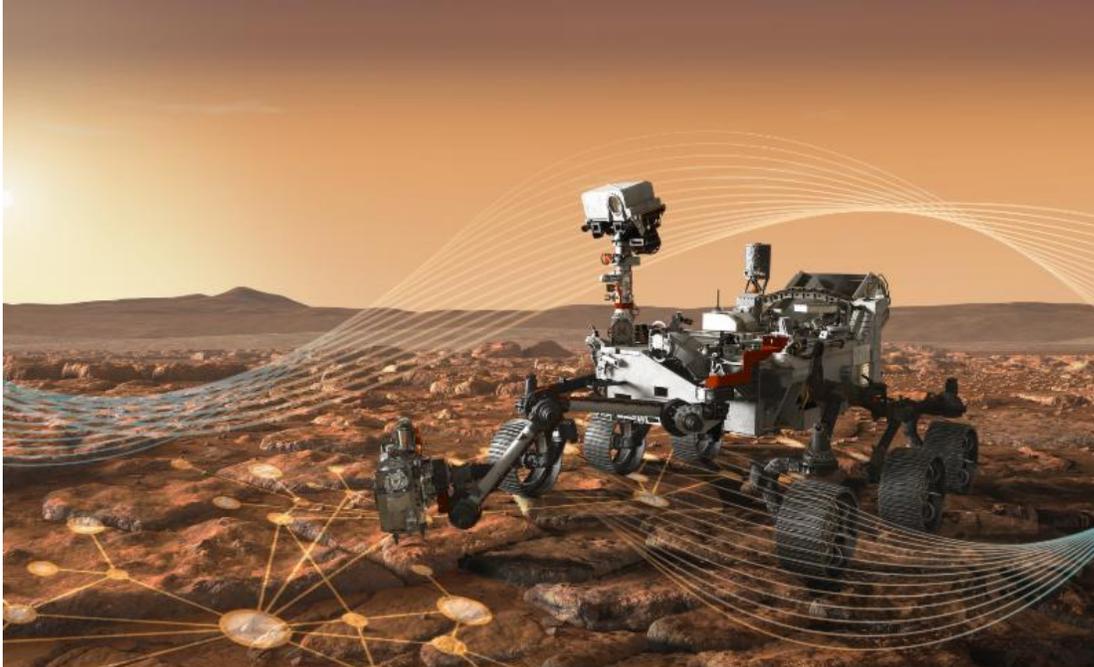
March 2019 - Vol. 25

The Small Business Programs Office (SBPO) works to promote and integrate small businesses into the competitive base of subcontractors that support space exploration, scientific discovery and aeronautics research at JPL. The SBPO is committed to being a trusted NASA Small Business Advocate. See below for some of the Jet Propulsion Laboratory's outreach events.

## **JPL Future Events**

**Small Business Opportunity Fair**

April 2, 2019



## Small Business Opportunity Fair

Hosted by NASA/JPL, City of Pasadena, Pasadena Chamber of Commerce

# April 2nd, 2019

8:00 am – 4:30 pm

Pasadena Conference Center



*Exhibitors from Government agencies and large businesses will be available to discuss opportunities in their supply chain. Workshops and matchmaking will also be available at the event.*



For more details, please contact [smallbusiness.programsoffice@jpl.nasa.gov](mailto:smallbusiness.programsoffice@jpl.nasa.gov)

[Click here to Register](#)

## JPL Hosted Events

# JPL Recognizes the FY 2018 Small Business Industry Award Winners



## JPL Small Business Industry Awards (SBIA)

February 19, 2019

The JPL SBIA recognized selected small businesses for their excellence in their contributions to JPL projects and missions during Fiscal Year 2018.



### Opening Remarks

by Andre Stefanovich, Acquisition Division Manager



**Presentation of  
Awards by  
Jordan Evans**  
Deputy Director  
for Engineering  
Science  
Directorate



**Closing Remarks by  
Aubrey S. Lavitoria**  
Small Business  
Administration Lead  
Business Opportunity  
Specialist  
Los Angeles District  
Office

### Thomas H. May Legacy of Excellence Award

### Safari Micro Government Solutions Chandler, Arizona

Safari Micro, a Small Disadvantaged Business (SDB) established in 1997 provides its customers with IT Hardware and Software For the past 10 years.



Safari Micro has provided excellent customer service in delivering hardware and software solutions to JPL end-users. The Laboratory is pleased to recognize Safari Micro Inc. as the recipient of the Thomas H. May Legacy of Excellence Award. Congratulations!

[Click here for Safari Micro Inc.](#)



### **Small Business Subcontractor of the Year**

**Far West Contractors Corp.  
Santa Ana, Calif.**

Far West Contractors, an SDB and HUBZone, is a General Contractor providing Construction Project Management to JPL since 2017.

Far West Contractors self-performed a large cleanroom remodel project successfully through FY18.

JPL is pleased to recognize Far West Contractors Corporation as the Small Business Subcontractor of the Year for its significant contributions to the Laboratory's infrastructure. Congratulations!



**Far West Contractors Team**

[Click here for Far West Contractors Corporation](#)



### **Small Business Advocate**

**Non-Acquisition Category**

**Scott Premo**

Manufacturing Specialist Scott Premo is recognized for his small business advocacy and utilization of qualified manufacturing small businesses in delivering quality products, services, and capabilities to his JPL customers, in addition to seeking prospective small businesses to provide solutions for JPL requirements. Congratulations!



**STAR Award Recipient  
Cheryl Wysocki  
Acquisition Division**

The SBPO Team recognizes Cheryl for her administrative support with equipment purchases and valued assistance with logistics during the Division's recent move from Building 201 to Building 190. Congratulations!



**STAR Award Recipient  
Minh (Lindsey) Tran  
Graphic Communications**

Lindsey is recognized for continuous support in graphic designs and marketing. SBPO team is appreciative of her creative efforts in providing materials such as signage, digital posters, vinyl banners, table tents, and flyers for outreach events. Congratulations!

**NOT PICTURED**

**Small Business Advocate - Acquisition Category - Anne Yamamoto;**

Anne supports the SBPO with her expertise in event logistics, graphic design and registration tasks. Over the years, she has supported annual outreach events such as the Small Business Opportunity Fair, National Small Business Week Celebration, the JPL HBCU/MI Outreach Initiative, and the Small Business Supplier Fair while advising small business about the Laboratory's process and connecting them to the appropriate personnel. Congratulations!

**STAR Award - Maria Sanchez - Acquisition Division;**

Maria is recognized for her continued excellence with administrative tasks supporting the SBPO Team. She excels at supporting travel preparations, communications for outreach events, and purchasing outreach materials and supplies. Congratulations!

**The JPL Small Business Programs Office (SBPO) Team**

- Matthew Christian**
- Felicia Bell - Manager**
- Mary Helen Ruiz**
- Tara Every**



**Supported Outreach Events**

# Orange County Defense Supply Chain & Business Resource Fair

## January 16, 2019

On January 16, 2019, the Small Business Programs Office supported the Orange County Defense Supply Chain & Business Resource Fair. Small Business Administrators Mary Helen Ruiz and Matthew Christian conducted a workshop on how to do business with JPL and participated in the matchmaking sessions.

The purpose of the event was to discover procurement opportunities for small businesses, and share with them how to tap into resources to help make their small businesses become more competitive, and resilient in the area of cybersecurity. There were ninety four participants in attendance.

Some of the events highlights were:

- Learn about New Contracting Opportunities and Free Resources
- Attend Valuable Workshops
- Meet the Buyers
- Network with Primes, Agencies, and Teaming Partners



## NASA/Johnson C Smith University HBCU/MSI Engagement Forum February 27, 2019 - Charlotte, NC



The NASA Minority University Research and Education Project (MUREP) hosted the NASA/Johnson C Smith University HBCU/MSI Engagement Forum. The program focused on providing guidance and tools to help the MSI community, which includes both HBCU and MIs, on doing business with NASA, large businesses and other government agencies. One of the highlights of the event was the reveal by NASA Langley Research of their beta testing

website of the MSI Research Repository - <https://mrr.larc.nasa.gov/>

This website enables the user to search on an MSI's capabilities as well as the schools' academic programs. There was a panel discussion with the large businesses, NASA Centers and government agencies on building relationships and the importance of doing your homework beforehand to market to the specific needs of the target audience.

NASA also presented on their Mentor Protégé Program (MPP) and shared how an MSI can find an approved large business to become a potential mentor. NASA is the only government agency that has an HBCU/MI goal included in their small business goals, thus enabling the HBCU/MI community to take advantage of the NASA MPP.



Matthew Christian and Felicia Bell pictured with Clarence D. Armbrister; President of Johnson C. Smith University.



Diane Bowles; Vice President of Johnson C. Smith University, pictured with JPL SBPO team Felicia Bell and Matthew Christian.

## Small Business Spotlight



ANRE Technologies, Inc. is a Certified Woman-Owned Small Business that was founded in January of 2011 by a husband and a wife team- Eugene Hacopians and Roubina Keshish-Moses. Roubina is the President/CEO and Eugene is the CTO of the company. ANRE Technologies has years of experience working with Jet Propulsion Laboratory (JPL), California Institute of Technologies (Caltech), and Raytheon. ANRE Technologies is an engineering company specializing in:  
System Engineering/Integration

Project Management  
Electrical and Mechanical Engineering  
FPGA Design and Verification  
Software Development and Testing  
Object Oriented design and development (C++,  
Python, Java)  
Flight Software  
Real-Time embedded software  
Firmware software development  
Machine learning  
Web Development  
SharePoint/.Net Development  
Cloud Services and Computing  
Configuration Management  
Systems Operations Administration, Development, and Maintenance (Dev/Ops)  
Database design, development, administration, and management  
Data center design, Administration and management



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**300 N. Lake Avenue, Suite 1200, Pasadena CA 91101**  
**Tel: (818) 627-5433**

[Click here for ANRE TECH](#)

## JPL Mission Highlight - Mars Cube One (MarCO)



The Mars Cube One (MarCO) CubeSats were two mini satellites that launched with the InSight landing on May 5, 2018. The two satellites, named EVE and WALL-E were used to send back data to JPL during the different stages of the decent onto Mars on November 26, 2018. The following weeks after Insights successful landing, WALL-E and EVE captured amazing images of Mars and its moon, Photos until they both completed their mission in February 2019.

The idea of the MarCO CubeSats were to prove that low –budget miniature technology statellites can be utilized for interplanetary missions. This was also a great opportunity for JPL interns to gain hands on experience on real-time mission operations with the Lab’s Deep Space Network (DSN). WALL-E and EVE’s successful mission to Mars helps pave the

[Click here for MarCO CubeSats](#)

## Procurement News

### JPL Security and Fire Protection Services Recompetition – Small Business Set-Aside

The Laboratory is seeking potential subcontractors with capabilities to provide JPL Security and Fire Protection Services. The Security and Fire Protection Services is currently operated and maintained by Centerra Services International, Inc. under subcontract to JPL. The Subcontractor is responsible for the overall and day-to-day operations of the JPL Security and Fire Protection Services including, fire, security, emergency management, and related training. To view the full posting (i.e., scope of work, anticipated mandatory requirements, etc.) click the RFI link below.

[Click here for RFI](#)

### Upcoming Major Procurements

NAICS CODE	DESCRIPTION	EXPIRES	ESTIMATED VALUE	SOCIOECONOMIC PREFERENCE	ESTIMATED AWARD
541511	Engineering, Implementation, Science, Operations & Communications (EISOC)	Award Term Extended to 30-SEP-2019	\$300M 10 Years	Full and Open	07/16/2019
561439	Duplicating & Reproduction Services	01-FEB-2020	\$2.7M 5 Years	TBD	TBD
334111	Servers & Accessories iProcurement	20-SEP-2020	\$24M 5 Years	TBD	TBD
561612	Lab Wide Security and Fire Services	30-SEPT-2020	\$80M 10 years	Small Business Set Aside	06/01/2020
236220	Flight Electronics Integration Facility	New Construction	\$62M	TBD	TBD

NAICS CODE	DESCRIPTION	EXPIRES	ESTIMATED VALUE	SOCIOECONOMIC PREFERENCE	ESTIMATED AWARD
541512 541513	Oracle support for the OCIO	New Subcontract	\$23M	Small Business Set Aside	TBD
541330	Structural/Mechanical Analysis Support	30-SEP-2019	\$18M 5 Years	TBD	TBD
TBD	Graphics and Technical Support	30-SEPT-2019	\$1.6M 5 years	TBD	TBD

**Small Business Programs Office**  
Expanding Our Universe with Small Business Excellence



## Small Business Corner

### Did you know JPL offers counseling sessions for Small Businesses?

Follow the step-by-step guide below to begin.

**Step 1** – Choose a date and time convenient for you to call or visit

**Step 2** – Complete a JPL Supplier Profile Form [JPL Supplier Profile Form](#) of your capabilities, products or services for advanced review

**Step 3** – Call us at **818-393-8018** or send your request and completed form to [smallbusiness.programsoffice@jpl.nasa.gov](mailto:smallbusiness.programsoffice@jpl.nasa.gov)

**Step 4** – Receive a call or a confirming email to coordinate your one-on-one session

**The Small Business Programs Office is open for counseling sessions:  
Monday-Friday from 9:00 a.m. to 3:45 p.m**

## Small Business Resources

### Procurement Technical Assistance Center (PTAC)

Contact your local PTAC to receive information, support, and training for small businesses on selling goods and services to County, State, Federal government, and large prime contractors

**County of Los Angeles Department of Consumer and Business Affairs**

## **LA County PTAC**

133 North Sunol • Room 218 • Los Angeles CA 90063

Michael Chong, Director • (O) 323-267-2460 •

[MChong@dcba.lacounty.gov](mailto:MChong@dcba.lacounty.gov)

[www.dcba.lacounty.gov](http://www.dcba.lacounty.gov)

## **Riverside Community College District/Regional PTAC HQ**

23555 Meyer Drive • Riverside CA 92518

Julie Padilla, Director • (O) 951-571-6459 • [julie.padilla@rccd.edu](mailto:julie.padilla@rccd.edu)

<http://www.rccdpac.com>

## **San Diego Contracting Opportunities Center/San Diego PTAC**

Southwestern College Higher Education Center • Center for Business Advancement

880 National City Blvd • Suite 7100 • National City CA 91950

Rachel Fischer, Director • (O) 619-216-6671 •

[rfischer@ptac-sandiego.org](mailto:rfischer@ptac-sandiego.org)

[www.ptac-sandiego.org](http://www.ptac-sandiego.org)

## **To find a PTAC near you visit**

<http://www.aptac-us.org/find-a-ptac/>

## **Websites**

### **System for Award Management**

Register to do business with the U.S. government at

<http://www.sam.gov>

### **Regional Small Business Administration**

### **U.S. Small Business Administration**

**Contacts:** Marina Laverdy, COC Specialist - (818) 552-3306

[marina.laverdy@sba.gov](mailto:marina.laverdy@sba.gov)

Aaron Parra, Procurement Center Representative - (818) 552-3297

[aaron.parra@sba.gov](mailto:aaron.parra@sba.gov)

<http://www.sba.gov>



Goldman Sachs 10,000 Small Businesses is a \$500 million investment to help entrepreneurs create jobs and economic opportunity by providing them with greater access to education, financial capital and business support services.

The 10,000 Small Businesses program currently operates in 30 markets in the U.S. through a network of more than 100 academic and community partners, and the program continues to expand on a city-by-city basis.

[Click here for Goldman Sachs](#)

## Visit SBPO At These Outreach Events

### April 2019

- 2 - Small Business Opportunity Fair - Pasadena Conference Center - Pasadena, CA
- 9-10 HBCU/MSI Technology Infusion Tour at Tuskegee University - Tuskegee, AL
- 16- NASA Regional Outreach Event-Building Your Future - Phoenix, AZ
- 30- Aerodef Manufacturing Conference - Long Beach, CA

### May 2019

- 7 - Small Business Week Celebration at JPL - Open to JPL Subcontractor Council member only.
- 21-22 - Space Tech Expo - Pasadena Convention Center, Pasadena, CA
- 29-31 - National Veteran Small Business Coalition- San Antonio, TX

### June 2019

- 18 - NASA HBCU/MI Technology Infusion Engagement - Prairie View University, Prairie View, TX

### July 2019

- 25-26 - NASA Regional Outreach Event: Department of Navy Gold Coast Small Business Procurement Event - San Diego, CA
- 30-31 - HBCU/MI Outreach Initiative at JPL- Open to Large Prime Contractors.

### August 2019

- 13-14 - NASA HBCU/MI Technology Infusion Tour - New Mexico State University, La Cruces, NM

## Subcontractor Business Council

### Co-CHAIR

- Eugean Hacıoğlu, Anre Technologies, [eugean@anretech.com](mailto:eugean@anretech.com)
- Sharon Bethel, Peraton, [sbethel@peraton.com](mailto:sbethel@peraton.com)

### Co-VICE-CHAIR

- Sey Ghamari, Aerodyne, [sey@aerodyneindustries.com](mailto:sey@aerodyneindustries.com)
- Elie Accad, Raytheon, [elie\\_accad@raytheon.com](mailto:elie_accad@raytheon.com)

### SECRETARY

- Berj Garibekian, TransPacific Technologies, [bgaribekian@transpacifictech.com](mailto:bgaribekian@transpacifictech.com)

## Newsletter Publication Dates

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**January & February 2019 – Publish Date March 18, 2019**

**March & April 2019 – Publish Date May 15, 2019**

**May & June 2019 – Publish Date July 12, 2019**

**July & August 2019 – Publish Date September 12, 2019**

**September & October 2019 – Publish Date November 15, 2019**

**November & December 2019 – Publish Date January 15, 2020**

Contact us at [smallbusiness.programsoffice@jpl.nasa.gov](mailto:smallbusiness.programsoffice@jpl.nasa.gov)  
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