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## **SBPO eNewsletter**

January 2019 - Vol. 24

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The Small Business Programs Office (SBPO) works to promote and integrate small businesses into the competitive base of subcontractors that support space exploration, scientific discovery and aeronautics research at JPL. The SBPO is committed to being a trusted NASA Small Business Advocate. Below are some of the outreach events we have attended in the past few months, as well as upcoming events.

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### **Upcoming JPL Hosted Events**

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**JPL Small Business Industry Awards  
February 19, 2019**

# Save The Date!



## SMALL BUSINESS **Industry Awards**

**February 19, 2019**

1:00 p.m. - 3:00 p.m.  
von Kármán Auditorium



**Small Business Programs Office**  
Expanding Our Universe with Small Business Excellence

*For more details, please contact [smallbusiness.programsoffice@jpl.nasa.gov](mailto:smallbusiness.programsoffice@jpl.nasa.gov)*

## **Small Business Industry Awards Fiscal Year 2018 Winners**

**Small Business Subcontractor of the Year** - Far West Contractors Corporation

**Thomas H. May Award** - Safari Micro Government Solutions LLC

**Small Business Advocate** - Acquisition - Anne Yamamoto

**Small Business Advocate** - Non-Acquisition - Scott Premo

**STAR Awards** - Maria Sanchez  
Minh (Lindsey) Tran  
Cheryl Wysocki

**Space Foundation and JPL Partner  
Minority Business Space Commerce Workshop  
February 22, 2019**



## **SPACE FOUNDATION**

The Space Foundation, in partnership with Minority Business Development Agency (MBDA), invites entrepreneurs and business leaders to explore new and emerging business opportunities with the Space Community. Business development and educational workshops are being held nationwide.

Companies face many challenges in growing their business—challenges that go beyond basic entrepreneurial obstacles to include product adoption, market forecasting, stakeholder communication, and business scalability. These one-day training workshops, hosted by the Space Foundation, will provide key insights into space commerce and will address the most common challenges companies face and help close the gap on the specific issues keeping you from growing and expanding your company.

**[Minority Businesses Register Here for Space Commerce Event](#)**

**JPL Small Business Opportunity Fair  
April 2, 2019**

# SAVE THE DATE



## Small Business Opportunity Fair

Hosted by NASA/JPL, City of Pasadena, Pasadena Chamber of Commerce

### April 2nd, 2019

Pasadena Conference Center

*Exhibitors from Government agencies and large businesses will be available to discuss opportunities in their supply chain. Workshops and matchmaking will also be available at the event.*



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For more details, please contact [smallbusiness.programsoffice@jpl.nasa.gov](mailto:smallbusiness.programsoffice@jpl.nasa.gov)

## Other Outreach Events

**Orange County Defense Supply Chain &  
Business Resource Fair**  
January 16, 2019



## ORANGE COUNTY DEFENSE SUPPLY CHAIN & BUSINESS RESOURCE FAIR

Discover procurement opportunities to diversify your business, tap into resources to help make your business more competitive, and become more resilient in the area of cybersecurity.

- Learn about New Contracting Opportunities and Free Resources
- Attend Valuable Workshops
- Meet the Buyers
- Network with Primes, Agencies, and Teaming Partners

Lunch & light breakfast will be served

**JANUARY 16, 2019**  
**8:30 AM - 2:00 PM**

Coastline College  
Garden Grove Campus, Rm 122  
12901 S Euclid Street  
Garden Grove, CA 92840

Register online at:  
<http://www.cvent.com/d/rbqfm8>

Cost: Free!

Contact: (619) 216-6671  
[sdcoc@ptac-sandiego.org](mailto:sdcoc@ptac-sandiego.org)



[Register Here for Event](#)



**LOS ANGELES COUNTY**  
**CONSUMER & BUSINESS AFFAIRS**

## WANT TO OPEN YOUR OWN BUSINESS?

Join us at the next **small business** workshop



Learn how to strengthen your business plan, locate funding for your business and more.

January 26, 2019  
10:30 a.m. - 1 p.m.  
Acton Agua Dulce Library  
33792 Crown Valley Rd., Acton, CA 93510

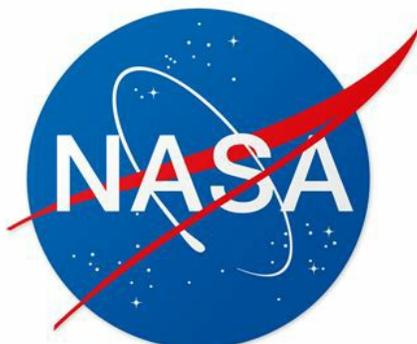
RSVP for free: [bit.ly/SmallBizWorkshops](http://bit.ly/SmallBizWorkshops)



For ADA accommodations, such as a sign language interpreter or materials in an alternate format, call 562-940-8462 (voice) or 562-940-8477 (TTY), M-F, 8 a.m. - 5 p.m. at least six days prior to the event.  
County of Los Angeles Department of Consumer and Business Affairs,  
Office of Small Business  
133 N. Sunol Dr. Los Angeles, CA 90063  
Phone: 323-881-3964, Email: [conciierge@dca.lacounty.gov](mailto:conciierge@dca.lacounty.gov)

Register Here for Workshops

NASA/Johnson C Smith University  
HBCU/MSI Engagement Forum  
February 27-28, 2019 - Charlotte, NC



NASA's Office of Small Business Programs (OSBP), in collaboration with the Office of STEM Engagement (Office of STEM) and the Space Technology Mission Directorate (STMD), will be hosting the NASA HBCU/MSI Engagement Forum at Johnson C. Smith University. Together, these three offices will provide an open platform for HBCU and MSI representatives to learn about NASA's Mentor-Protégé Program (MPP), STMD's Small Business Innovative Research/Small Business Technical Transfer (SBIR/STTR) opportunities as well as Office of STEM's grant and cooperative agreement opportunities.

[Register Here](#)

## Small Business Spotlight



**An 8(a), SDVOSB & HUBZone Certified Company**

Ryan Tittsworth, President of RBT, began his career as an electrician in the United States Army. In 2009, Ryan opened RBT Electric, Inc. As time progressed, Ryan decided that he wanted to meet the demands of a growing federal clientele and he realized that in order to best do that, RBT needed to provide more than just electrical services. With electrical still at the core of the business, Ryan began operating RBT Construction, a division of RBT Electric, which provides a full suite of SRM services, including HVAC, roofing, flooring, remediation, emergency response and construction management.

RBT began serving clients not only in California, but also in Colorado and Wyoming and other states throughout the continental U.S.

Currently, RBT Construction is performing an electrical replacement project at Schriever Air Force Base in Colorado springs, a fire alarm upgrade project at the Naval Air Station North Island in Coronado, a mold remediation project at Buckley Air Force Base, a staff augmentation with diverse trades at the

new Veterans Affairs Medical Center in Aurora, Colorado, an electrical project at F. E. Warren Air Force Base as well as the replacement of a substation at Edwards Air Force Base.

RBT Construction was awarded the Small Business Contractor of the Year at Schriever Air Force Base in 2016, and continues to be recognized for its exemplary focus on client service, timely response, adherence to schedules and budgets and attention to detail.



RBT Electric maintains active California C-10 (electrical) and C-46 (solar) state licenses.

RBT Electric is certified by the State of California as a Disadvantaged Business Enterprise (DBE) and a Disabled Veteran Business Enterprise (DVBE).

Fully Licensed, Bondable & Insured

### **Company Contact Information**

RBT Construction, 741 East Ball Road, Suite 101, Anaheim, CA 92805

P: 800-661-5006 • F: 800-659-9196 •

RBT Construction's main point of contact is: Ryan Tittsworth, President.

Ph: 800-661-5006 ext. 101

Email:ryan@rbt-construction.com

[Click here to learn more about RBT](#)

**JPL Mission Highlight - JUNO**



The JPL designed Juno Spacecraft, has currently been orbiting Jupiter studying beneath the dense atmosphere since July 4, 2016. The mission's purpose is to reveal the planet's formation and evolution through studying its magnetic fields and atmosphere composition. For Fiscal Year 2019, Juno plans to continue its research of Jupiter's gravitational fields. On February 12, 2019, Juno plans to soar over the Great Red Spot to detect any gravitational differences between it and the rest of the planet. On April 6, 2019, the mission plans to use its microwave radiometer to collect data, which will then create 3D images of what is underneath Jupiter's atmosphere.

Using NASA's Eyes on the Solar System and simulated data from the Juno flight team, you can ride onboard the Juno spacecraft in real-time at any moment during the entire mission. NASA's Eyes on the Solar System program is a Web-based tool to journey with NASA's spacecraft through the solar system. The experience is available on a Mac or PC. NASA's Eyes interactives require a one-time download of the app.

For more information on the Eyes on Juno module,  
[Click here](#)

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Small Business News

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Held in November, 2018 the Shop Small Saturday is an annual shopping tradition dedicated to supporting small businesses and celebrating communities across the country. Founded by American Express in 2010, Small Business Saturday is celebrated every year on the Saturday after Thanksgiving.

Currently, American Express provides materials for supporters and businesses year-round, in addition to offering ways for shoppers to stay engaged with the small businesses in the community.

Below the Small Business Programs Office and Acquisition employees participated in the annual "Shop Small" Saturday on November 24th, 2018.



# Procurement News

## Upcoming Major Procurements

| NAICS CODE | DESCRIPTION   | EXPIRES                            | ESTIMATED VALUE    | SOCIOECONOMIC PREFERENCE | ESTIMATED AWARD |
|------------|---|------------------------------------|--------------------|--------------------------|-----------------|
| 541511     | Engineering, Implementation, Science, Operations & Communications (EISOC) | Award Term Extended to 30-SEP-2019 | \$300M<br>10 Years | Full and Open            | 07/16/2019      |
| 561439     | Duplicating & Reproduction Services                                       | 01-FEB-2020                        | \$2.7M<br>5 Years  | TBD                      | TBD             |
| 334111     | Servers & Accessories<br>iProcurement                                     | 20-SEP-2020                        | \$24M<br>5 Years   | TBD                      | TBD             |
| 561612     | Lab Wide Security and Fire Services                                       | 30-SEPT-2020                       | \$80M<br>10 years  | Small Business Set Aside | 06/01/2020      |
| 236220     | Flight Electronics Integration Facility                                   | New Construction                   | \$62M              | TBD                      | TBD             |

## Upcoming Major Procurements

| NAICS CODE | DESCRIPTION                                   | EXPIRES         | ESTIMATED VALUE    | SOCIOECONOMIC PREFERENCE | ESTIMATED AWARD |
|------------|---|-----------------|--------------------|--------------------------|-----------------|
| TBD        | Oracle support for the OCIO                   | New Subcontract | \$23M              | Small Business Set Aside | TBD             |
| TBD        | Structural/Mechanical Analysis Support        | 30-SEP-2019     | \$18M<br>5 Years   | TBD                      | TBD             |
| TBD        | Graphics and Technical Support                | 30-SEPT-2019    | \$1.6M<br>5 years  | TBD                      | TBD             |
| TBD        | Deep Space Network Operations and Maintenance | 30-SEP-2020     | \$320M<br>10 Years | TBD                      | TBD             |

# Did you know JPL offers counseling sessions for Small Businesses?

Follow the step-by-step guide below to begin.

**Step 1** – Choose a date and time convenient for you to call or visit

**Step 2** – Complete a JPL Supplier Profile Form [add link] of your capabilities, products or services for advanced review

**Step 3** – Call us at **818-393-8018** or send your request and completed form to [smallbusiness.programsoffice@jpl.nasa.gov](mailto:smallbusiness.programsoffice@jpl.nasa.gov)

**Step 4** – Receive a call or a confirming email to coordinate your one-on-one session

**The Small Business Programs Office is open for counseling sessions:  
Monday-Friday from 9:00 a.m. to 3:45 p.m**

## Small Business Resources

### **Procurement Technical Assistance Center (PTAC)**

Contact your local PTAC to receive information, support, and training for small businesses on selling goods and services to County, State, Federal government, and large prime contractors

### **County of Los Angeles Department of Consumer and Business Affairs**

#### **LA County PTAC**

133 North Sunol • Room 218 • Los Angeles CA 90063

Michael Chong, Director • (O) 323-267-2460 •

[MChong@dcba.lacounty.gov](mailto:MChong@dcba.lacounty.gov)

[www.dcba.lacounty.gov](http://www.dcba.lacounty.gov)

### **Riverside Community College District/Regional PTAC HQ**

23555 Meyer Drive • Riverside CA 92518

Julie Padilla, Director • (O) 951-571-6459 •

[julie.padilla@rccd.edu](mailto:julie.padilla@rccd.edu)

<http://www.rccdpac.com>

### **San Diego Contracting Opportunities Center/San Diego PTAC**

Southwestern College Higher Education Center • Center for  
Business Advancement  
880 National City Blvd • Suite 7100 • National City CA 91950  
Rachel Fischer, Director • (O) 619-216-6671 •  
[rfischer@ptac-sandiego.org](mailto:rfischer@ptac-sandiego.org)  
[www.ptac-sandiego.org](http://www.ptac-sandiego.org)

**To find a PTAC near you visit**  
<http://www.aptac-us.org/find-a-ptac/>

### **Financing/Loans**

Harvest Commercial Capital, Glendale, CA  
Contact Josh Warner for non-SB Loans - (818) 632-1168  
[jwarner@harvestcref.com](mailto:jwarner@harvestcref.com)

### **Websites**

#### **System for Award Management**

Register to do business with the U.S. government at  
<http://www.sam.gov>

#### **Regional Small Business Administration**

##### **U.S. Small Business Administration**

**Contact:** Marina Laverdy, COC Specialist - (818) 552-3306  
[marina.laverdy@sba.gov](mailto:marina.laverdy@sba.gov)

Aaron Parra  
Procurement Center Representative - (818) 552-3297  
[aaron.parra@sba.gov](mailto:aaron.parra@sba.gov)

<http://www.sba.gov>



Goldman Sachs 10,000 Small Businesses is a \$500 million investment to help entrepreneurs create jobs and economic opportunity by providing them with greater access to education, financial capital and business support services. The 10,000 Small Businesses program currently operates in 30 markets in the U.S. through a network of more than 100 academic and community partners, and the program continues to expand on a

city-by-city basis.

Visit Goldman Sachs website here

## Subcontracting Module Information - NVDB

The subcontracting module is now available as a separate option for those registered for the NVDB. By joining the subcontracting module, prime contractors can find subcontracting partners. For firms looking for subcontracting opportunities, this module will provide a potential list of NASA partners. As with the regular NVDB, the subcontracting module is open to both large and small companies. Both current and new registrants must opt in to join the module.

After registering in the NVDB, log into your account, open “Manage My Vendor Record,” click on the new second tab, “Subcontractor Details,” and select “Yes” in the drop down menu to join. Fill in the capabilities text box.

Sign in at [https://osbp.nasa.gov/vendor\\_database.html](https://osbp.nasa.gov/vendor_database.html)

To Learn More About the Small Business Program at NASA:

Online: <http://www.osbp.nasa.gov>

Telephone: 202-358-2088

E-mail: [smallbusiness@nasa.gov](mailto:smallbusiness@nasa.gov)

Twitter: [@NASA\\_OSBP](https://twitter.com/NASA_OSBP)

Facebook: [NASASmallBusiness](https://www.facebook.com/NASASmallBusiness)

## Other Outreach Events to See JPL SBPO

### February 2019

19 - Small Business Industry Awards - von Karman Auditorium at JPL

22 - Minority Business Owners - Space Commerce Workshop at JPL

27-28 - CIAA Minority Business and Leadership Symposium - Charlotte, NC

### April 2019

2 - Small Business Opportunity Fair - Pasadena Conference Center, Pasadena, CA

30- Aerodef Manufacturing Conference - Long Beach, CA

### May 2019

1 - Small Business Week Celebration at JPL

21-22 - Space Tech Expo - Pasadena Convention Center, Pasadena, CA

**June 2019**

18 - NASA HBCU/MI Technology Infusion Engagement - Prairie View University, Prairie View, TX

**July 2019**

30-31 - HBCU/MI Outreach Initiative at JPL

**August 2019**

13-14 - NASA HBCU/MI Technology Infusion Tour - New Mexico State University, La Cruces, NM

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## Subcontractor Business Council

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**Co-CHAIR**

- Eugene Hacopians, Anre Technologies, [eugene@anretech.com](mailto:eugene@anretech.com)
- Sharon Bethel, Peraton, [sbethel@peraton.com](mailto:sbethel@peraton.com)

**Co-VICE-CHAIR**

- Sey Ghamari, Aerodyne, [sey@aerodyneindustries.com](mailto:sey@aerodyneindustries.com)
- Elie Accad, Raytheon, [elie\\_accad@raytheon.com](mailto:elie_accad@raytheon.com)

**SECRETARY**

- Berj Garibekian, TransPacific Technologies, [bgaribekian@transpacifictech.com](mailto:bgaribekian@transpacifictech.com)
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## Newsletter Publication Dates

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**November & December 2018 – Publish Date January 15, 2019**  
**January & February 2019 – Publish Date March 18, 2019**  
**March & April 2019 – Publish Date May 15, 2019**  
**May & June 2019 – Publish Date July 12, 2019**  
**July & August 2019 – Publish Date September 12, 2019**  
**September & October 2019 – Publish Date November 15, 2019**  
**November & December 2019 – Publish Date January 15, 2020**

Contact us at [smallbusiness.programsoffice@jpl.nasa.gov](mailto:smallbusiness.programsoffice@jpl.nasa.gov)