

SBPO eNewsletter

May 2018 - Vol. 20

The Small Business Programs Office (SBPO) works to promote and integrate small businesses into the competitive base of subcontractors that support space exploration, scientific discovery and aeronautics research at JPL. The SBPO is committed to being a trusted NASA Small Business Advocate. Below are some of the outreach events we have attended in the past couple months, as well as what we have coming up.

Outreach Events

NASA HBCU/MI Technology Infusion Tour and Small Business Summit Clark Atlanta University March 27-29, 2018 in Atlanta, GA



This event spanned over a three-day period, which included two-days for the HBCU/MI Technology Infusion Tour and one day for a Small Business Summit. The HBCU/MI event highlighted the capabilities of ten schools and discussed the opportunities from the NASA Centers throughout the country. In addition there were speakers that explained the Small Business Innovation Research (SBIR) and the Small Business Technology Transfer (STTR) programs and how universities and small businesses can work together to compete for these contract funds.

Large businesses were also on hand to discuss their opportunities. They had a consistent message from all companies that you start with your Small Business Liaison Officer (SBLO) to understand the needs of the organization. The SBLO is your gateway to know what the organization needs and connecting with the cognizant personnel. With regards to NASA, you start with your Small Business Specialist (SBS) Visit osbp.nasa.gov to find your local SBS.

The JPL representatives were Felicia Bell, Lew Soloway and Dr. Alvin Smith.



AeroDef Manufacturing Conference March 27, 2018 in Long Beach, CA

The AeroDef Manufacturing Conference in Long Beach, California, held at the Long Beach Convention Center on March 26-29, 2018, is the leading exposition and technical event for the aerospace and defense manufacturing industry. It showcases the industry's most advanced technologies and processes from leading manufacturers and is designed to facilitate interaction and business relationships between exhibitors and buyers looking for integrated solutions.

On March 27, the JPL Small Business Programs Office (SBPO) supported AeroDef with pre-selected Matchmaking with small business manufacturers. Small Business Administrators counseled small business attendees on the process of doing business with the Laboratory. This was run by Matthew Christian and Janine Lancaster supporting the JPL Booth #732, in addition to JPL Technical representative William Mateer from Imaging Spectroscopy.



Small Business Administrator Mary Helen Ruiz facilitated an interactive panel discussion on "Doing Business with JPL." Panel participants were Scott Premo, JPL Senior Manufacturing Engineer, and Troy Davis, CEO of Jada Systems, a small business.



National Small Business Week April 30 - May 5, 2018 in Pasadena, CA



Every year since 1963, the President of the United States has issued a proclamation announcing National Small Business Week, which recognizes the critical contributions of America's entrepreneurs and small business owners.

Small Business Celebration Week was April 29 – May 5 this year! In the spirit of this national event, the JPL Small Business Programs Office hosted an outdoor celebration on May 3rd. We recognized

Small Businesses and highlighted the businesses currently working with JPL helping to make our missions and projects a success. The celebration included the JPL band Shop 300 and popcorn for JPLers who stopped by to speak with our Small Business and Large Business Council members as well as approved small businesses in the Mentor-Protégé program.



Midwest Aerospace Small Business Industry Day May 8, 2018 in Chicago, IL

The event format was very informative as panelist presentations were featured on how to do business with NASA Centers as well as key behaviors needed when approaching large businesses. There was also a presentation by the program executive for the NASA Small Business Innovation Research (SBIR) and Small Business Technology Transfer (STTR) programs. NASA provided good news and processes on the agency's Mentor-Protégé program. The event highlight was the Business Matchmaking sessions held in the afternoon. Each attendee had an opportunity to select which NASA Center or large businesses they wanted to connect with. JPL counseled over 28 companies during this session.

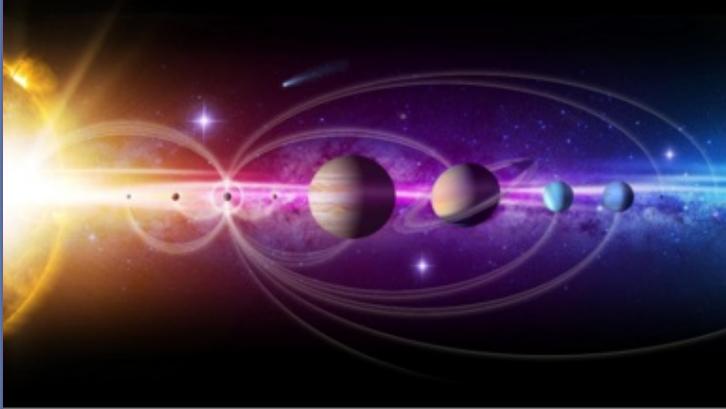


Upcoming JPL Hosted Events

Small Business Opportunity fair
May 22, 2018

Small Business Opportunity Fair

sponsored by
JPL, City of Pasadena & The Pasadena Chamber of Commerce



**Pasadena
Conference Center**

in connection with the



May 22, 2018
8:00 am – 12:30 pm

JPL **Small Business Programs Office**
Expanding Our Universe with Small Business Excellence

Please follow the link below to register:
<https://www.jpl.nasa.gov/acquisition/events/opportunityfair2018/>

HBCU/MI INITIATIVE
August 1-2, 2018



Outreach Initiative

Historically Black Colleges and Universities
Minority Serving Institutions

August 1-2, 2018

Jet Propulsion Laboratory
Pasadena, California

Annual Supplier Fair
October 2, 2018

Save The Date!



The 2018 Supplier Fair presents 50 innovation and high-tech suppliers, showcasing core capabilities, products, and services aligned to benefit current and future NASA-JPL missions, R&D programs, and institutional support and operations.

**Tuesday
October 2, 2018**

10:00 a.m. – 2:00 p.m.
on the Mall

Small Business Programs Office

Meeting Big Challenges Through Small Business Excellence

JPL Jet Propulsion Laboratory
California Institute of Technology

This event is sponsored by the Small Business Programs Office in Acquisition

Other Upcoming Outreach Events

JUNE 2018

26 - American Express Summit/SBA - Washington, D.C.

JULY 2018

17-18 - Reaching High: Aerospace Business Matchmaker in partnership with NASA - Athens, OH

AUGUST 2018

13-17 - NASA HBCU/MI Technology Infusion Tour - University of Hawaii - Manoa

Spotlights

**Small Business Spotlight
Bay Systems, Inc.**



Bay Systems Consulting, Inc. (Bay Systems) is a Small Business Administration (SBA) - Certified HUBZone and Economically-Disadvantaged Woman-Owned Small Business founded by Ms. Jasmine Ali, the company's CEO.

Bay Systems has supported work at NASA Centers since 2004. Bay Systems is currently performing at five (5) NASA Centers and Jet Propulsion Laboratory. Bay Systems has been very fortunate to be recognized by the agency for its commitment to excellence and has been cited with multiple NASA honors and excellence awards, and other recognition since inception, every year. Bay Systems was currently awarded a 10-year contract with JPL as a prime.



Bay Systems is a small company known for yielding big results. Our firm provides clients with dynamic solutions through seamless customer service. Our mission is our customers' success.

NEW TOOLS FOR BUSINESSES

Subcontracting Module Information - NVDB

NEW!

The subcontracting module is now available as a separate option for registrants. By joining the

subcontracting module, prime contractors can find subcontracting partners. For firms looking for subcontracting opportunities, this module will provide a potential list of NASA partners. As with the regular NVDB, the subcontracting module is open to both large and small companies. Both current and new registrants must opt in to join the module.

After registering in the NVDB, log into your account, open “Manage My Vendor Record,” click on the new second tab, “Subcontractor Details,” and select “Yes” in the drop down menu to join. Fill in the capabilities text box.

Sign in at https://osbp.nasa.gov/vendor_database.html

To Learn More About the Small Business Program at NASA:

Online: <http://www.osbp.nasa.gov>

Telephone: 202-358-2088

E-mail: smallbusiness@nasa.gov

Twitter: [@NASA_OSBP](https://twitter.com/NASA_OSBP)

Facebook: NASASmallBusiness

Procurement News

INFRASTRUCTURE SUPPORT

NAICS CODE	DESCRIPTION	EXPIRES	ESTIMATED VALUE	SOCIOECONOMIC PREFERENCE	ESTIMATED AWARD
541715	Engineering, Implementation, Science, Operations, and Communications (EISOC)	Award Term Extended to 30-SEP-2019	TBD	TBD	TBD
561439	Duplicating & Reproduction Services	01-FEB-2020	\$2.7M 5 Years	TBD	TBD
334111	Servers & Accessories iProcurement	20-SEP-2020	\$24M 5 Years	TBD	TBD
561612	Security Guards & Fire Protection Services	Award Term Ext. 2 Years 30-SEP-2020	\$80-\$100M	TBD	TBD
561320	Temporary Technical & Professional Support (TTAPS)	Award Term Extended to 01-APR-2020 Potential thru 2022	\$24M 5 Years	TBD	TBD
541513	Information Technology Infrastructure Support (ITISS)	Award Term Extended to 2019 Potential thru 2023	\$20M Funding per year	TBD	TBD

CONSTRUCTION

NAICS CODE	DESCRIPTION	EXPIRES	ESTIMATED VALUE	SOCIOECONOMIC PREFERENCE	ESTIMATED AWARD
493110	Move, Installation and Refurbishment for modular furniture office amenities	30-MAR-2019	\$33M	TBD	TBD
561612	Lab Wide Security and Fire Services	30-SEPT-2020	\$77M	TBD	TBD
236220	Flight Electronics Integration Facility	New Contract	\$62M	TBD	TBD

Q & A with SBPO

Welcome to the Q&A with SBPO section of our newsletter! Here we will answer questions submitted to our general email box at smallbusiness.programsoffice@jpl.nasa.gov

We encourage you to submit questions with "Newsletter Q&A with SBPO" in the subject line to be included in our next issue.

JPL Small Business Council

CHAIR - Eugean Hacopians, Anre Technologies, Eugean.Hacopians@jpl.nasa.com

VICE-CHAIR - Sey Ghamari, Aerodyne, sey@aerodyneindustries.com

SECRETARY- Berj Garibekian, Trans Pacific Technologies,
bgaribekian@transpacifictech.com

JPL Large Business Council

CHAIR - Sharon Bethel, Peraton, sharon.bethel@jpl.nasa.gov

VICE-CHAIR - TBD

SECRETARY - Ron Cummings, Pyro-Comm Systems, rcummings@pyrocomm.com

Newsletter Publication Dates

January & February 2018 – Publish Date March 19, 2018

March & April 2018 – Publish Date May 15, 2018

May & June 2018 – Publish Date July 13, 2018

July & August 2018 – Publish Date September 13, 2018

September & October 2018 – Publish Date November 15, 2018

November & December 2018 – Publish Date January 15, 2019

Contact us at smallbusiness.programsoffice@jpl.nasa.gov