The Small Business Programs Office (SBPO) is now issuing the newsletters on a quarterly basis. We welcome any inputs to help serve our audience better. Below is our publishing schedule for 2017:

January - March 2017 - publish date April 14, 2017
April - June 2017 - publish date July 14, 2017
July - September 2017 - publish date October 13, 2017
October - December 2017 - publish date January 15, 2018

EVENTS

WOSB INDUSTRY DAY WAS A SUCCESS.....

Women-Owned Small Business (WOSB) Industry Day – March 7, 2017

NASA/JPL, City of Pasadena and the Pasadena Chamber of Commerce hosted Women-Owned Small Business (WOSB) Industry Day on March 7, 2017 at the Pasadena Convention Center. The event highlighted the WOSBs, however attendance included other small businesses, large businesses and government entities. The event included a panel discussion of the successful WOSBs that were part of the by Goldman Sachs 10,000 Small Business Program. There was also a panel discussion with large businesses and the City of Pasadena discussing their upcoming procurement opportunities.

Another successful part of the overall program was the matchmaking session where large businesses, NASA and local government met one on one with small businesses to discuss procurement opportunities and how they may align with the small business capabilities. There were about 100 exhibitors and over 500 attendees from 26 different states throughout the country. Below are some pictures from the event:
NATIONAL SMALL BUSINESS WEEK
April 30 – May 6, 2017 | #SmallBusinessWeek

2017 SUPPLIER FAIR LINK

2017 SMALL BUSINESS SUPPLIER FAIR EXHIBITORS
3D Printer Technology
  8th Light, Inc.
Advanced Mobile Propulsion Test (AMPT CO)
Agile Communication Systems/Agile Milcoms
  Airbolt Industries Inc.
  Alphacore, Inc.
AM Machining dba APV Manufacturing & Engineering
  Atec, Inc.
ATS Inc. / American Technical Services, Inc.
  Axiom Electronics, LLC
B&A Engineering Systems, Inc.
  Bastion Technologies, Inc.
Business Integra Technology Solutions
  Cablenet Wiring Products, Inc.
Carolina Microwave Associates, Inc.
Coastal Component Industries, Inc.
  Dynamic Systems, Inc
E&S Precision Machine, Inc.
Environment Associates, Inc.
  ERT, Inc
  ESI Motion
  eSpin Technologies, Inc.
  GMIND Inc.
Grawax Engineering Co.
Government Scientific Source, Inc
  H/J Aerospace
  HiTech Global
Honeybee Robotics Spacecraft Mechanisms Corp.
  ICO RALLY/ Insulation Sources
  Inside Track Cabling Inc.
Integrated Microwave Corporation
  Jove Sciences, Inc.
Lambda Research Optics
  Leda Corporation
  McFarland Technology, Inc.
MetalMart International, Inc.
Milco Wire EDM, Inc./dba Milco Waterjet
Mindrum Precision Inc.
Minus K Technology, Inc
MMAQ Design LLC
ND Technology
Next Intent
Nor-Cal Products, Inc.
Opti-Forms, Inc
Pacon Mfg., Inc.
Plyobotics LLC
Parabilis Space Technologies, Inc.
Quality Systems Intergrated Corporation
Qualitask Inc.
Quality Thermistor, Inc
R & B Machine
Rayotek Scientific, Inc.
Reliant Aerospace Structures Inc.
Rubix Strategies LLC
Samco Inc.
Science Systems and Applications, Inc. (SSAI)
Space Vector Corporation
Technovare Systems, Inc
Telops USA
Thermal Space, Ltd.
UDASH INC.
Unified Business Technologies, Inc.
V Technical Textiles
VARIDESK LLC
Wire Cut Company, Inc

CONGRATULATIONS TO THE FY2016 SMALL BUSINESS INDUSTRY AWARD RECIPIENTS

JPL STAR AWARD WINNERS

B&A Engineering Systems, Inc.
The FY2016 Small Business Industry Awards ceremony will open the Small Business Supplier Fair at 09:00 a.m. on Tuesday May 2, 2017.

**JPLMENTOR PROTÉGÉ PROGRAM**

The Jet Propulsion Laboratory (JPL) Small Business Programs Office (SBPO) established a Mentor-Protégé Program to expand the diversity of the Laboratory’s supplier base and to maintain the Laboratory’s commitment to enhance and increase small business utilization. The program is designed to provide participants with access to tools, resources and training in business development, infrastructure, technical expertise and procurement performance.

The program seeks to achieve the following:

1. Expand the diversity of the supplier base
2. Enhance the technical capability of small businesses to successfully bid and manage subcontracts with the Laboratory and compete in the federal and prime contractor sectors.
3. Increase dollars awarded to small businesses through establishing Mentor-Protégé subcontracts on a non-competitive basis; and
4. Increase dollars awarded to small businesses and meet and exceed socioeconomic goals through the successful training of potential suppliers and through awarding subcontracts to small businesses.

One of the main target areas the SBPO at JPL Mentor Protégé program to is the Engineering and Science Directorate as a means of gaining funding or sponsorship of a subcontract. In addition, the SBPO works to highlight the effectiveness of the Mentor-Protégé Program for establishing partnerships with future suppliers; providing exposure to technological innovations of small businesses, and demonstrating their overall impact on JPL programs and missions.
The SBPO also partners with:

1. SBIR/STTR Program to include Phase II companies in the program. Participation of Phase II companies will assist JPL's quest to enhance research and development while mentoring new or emerging small businesses.

2. JPL Education Office to include Historically Black Colleges and Universities and Minority Institutions (HBCU/MI) to strategize methods to fund an HBCU/MI Mentor-Protégé agreement.

For additional details on the JPL Mentor Protégé Program, please contact us at smallbusiness.programsoffice@jpl.nasa.gov.

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**Q&A with SBPO:**

Welcome to the newly formed Q&A with SBPO section of our newsletter! Here we will answer questions each month that are submitted to our mailbox at smallbusiness.programsoffice@jpl.nasa.gov. Be sure and submit your questions with "Newsletter Q&A with SBPO" in the subject line to be included in our next newsletter!

Question: Once a supplier application submitted for the first time, is this something we need to renew annually?

Answer: Currently we request the businesses or universities update when things change. We are working to update our system that will send you notifications annually.

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**SBPO Small Business Spotlight of the Month:**

**B & A ENGINEERING INC.**

Mr. Alireza Bakhshi

Received his MSEE (1986) and BSEE (1984) from Oklahoma State University (OSU). After graduating from OSU, he moved to southern California. He always dreamed of working on space projects and JPL was the first place that he applied for work. But time was not right and he started his career in Avionics and Airport systems working as a design engineer for a small company located in Whittier. Experience gained working for a small business turned out to be priceless since exposed him to many different engineering disciplines. He was involved with the design
and implementation of several successful FAA airport lighting and control systems which are still being used in airports. He then moved to work for Teledyne Control located in Los Angeles as a Field engineer first and later on as Electronic design engineer and was involved with Airplane data acquisition and control systems. His field engineering experience helped him to understand customer needs and relationships. After ten years and couple of unsuccessful attempts he finally was able to get a contracting work with JPL. He founded and incorporated BAENG in August of 2000. He is the Principal in BAENG and involves both technically and in a day-to-day operation of the company.

B&A Engineering Systems, Inc. (BAENG) is a vibrant, growing California based corporation with its primary focus, and core business, centered around developing Space Flight, Avionics Systems and Instrumentation. BAENG’s highly qualified and capable staff work directly with clients to develop systems from initial concept and specification to final testing, EGSE development, system verification, environmental and quality testing, and final implementation. BAENG has successfully completed a myriad of flight electronic engineering projects including but not limited to Microwave Limb Sounder (MLS), Juno, Jason, MER, MSL, NISAR and SWOT. Many of the assignments we undertake involve the resolution of major problems in Space flight, System instrument development and EGSE. BAENG is an ISO-9001-2015 certified, Silver National Instrument partner, Value Added Reseller (VAR) and Xilinx alliance partner.

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PROCUREMENT NEWS

DATA SYSTEMS IMPLEMENTATION AND OPERATIONS (DSIO)
FACILITIES MAINTENANCE AND OPERATIONS RECOMPETE

The JPL Facilities and Maintenance & Operations (M&O) Support Services schedule is as follows:

- Issue Draft RFP: May 2017
- Pre-proposal Conference/Site Survey: June 2017
- Issue Formal RFP: August 2017
- Proposals Due: October 2017
- Fact Finding and Orals: December 2017
- Source Selection: April 2018
- Subcontract Award: May 2018
- Transition Period: June 2018
- New Subcontract Operational: September 2018

The Janitorial Services will be a Small Business Set Aside and this procurement schedule will be available shortly.

UPCOMING OUTREACH EVENTS

May 2017

- 2nd; Small Business Supplier Fair and Celebration of National Small Business Week- JPL, Pasadena, CA
- 9th; Service Disabled Veteran Owners Small Business (SDVOSB), Marshall Space Flight Center, Huntsville, AL
- 15th-17th; National SBIR Conference, Washington, DC
- 23rd-25th; Space Tech Expo - Pasadena Convention Center, Pasadena, CA

June 2017
August 2017

- 12th-15th – MSFC Large Business Council Planning Session – Monterey, CA
- 23rd-25th – BET Experience – Los Angeles, CA
- 25th-27th – SBIR Workshop – AMES Research Center – Mountain View, CA

JPL Small Business Council

CHAIR - Jay Chhugani, SBAR  jay.chhugani@sbar.com
VICE-CHAIR - Eugean Hacopians, Anre Technologies  eugean@anretech.com
SECRETARY - Sydni Wassel, Millennium Engineering  swassel@meicompany.com

JPL Large Business Council

CHAIR - Sharon Bethel, Exelis/Harris  sharon.bethel@jpl.nasa.gov
VICE-CHAIR - Sey Ghamari, Raytheon  sey@raytheon.com
SECRETARY - Ron Cummings, Pyro-Comm Systems  rcummings@pyrocomm.com

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