

DETERMINATION OF PRICE – RATE DETAIL

(Labor-Hour Proposals to Contractor Bid Rate Ranges)

This completed Attachment, or computer generated equivalent, **MUST** accompany your offer. Complete and submit the Price Matrix copied below with your proposed rates. Proposers must submit data for the base and all option years as defined in the Specimen Contract. In completing the Matrix, be sure to make note of the following:

- A. Proposers will fill in columns A, B, D, E and F for all labor classifications. For the purposes of proposal evaluation, JPL has supplied a sample labor mix and level of support which appears in the columns entitled “Estimated Hours.” Assume identical labor mix and hour estimates for all option years.
- B. **Estimated hours are given for estimating purposes only and do not in any way constitute a commitment on the part of JPL.**
- C. Submit separate breakdowns for each year as well as separate breakdowns for JPL On-Site versus Contractor Off-Site labor to reflect the variance in the Fixed Indirect Mark Up and Fixed Profit Mark Up. Provide pricing for the level of support estimated on each Off-Site and On-Site pricing matrices below.
- D. Determination of “overall price” will be the total sum of all listed labor classifications indicated, for all years, for both On-Site and Off-Site labor, of:

the hours for that labor classification	X	the midpoint for that labor classification, adjusted by the fixed indirect mark-up and fixed profit mark-up for that labor classification	=	Price
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ON-SITE PRICE MATRIX

<u>Job Category</u>	<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
	Direct Labor Rate	Direct Labor	Annual	Fixed Overhead	Fixed Profit	Subtotal
	Range	Rate Midpoint	Estimated Hours	Mark Up (%)	Mark Up (\$/hr)	(@ midpoint)
Sen. Engineer II - RAM	\$XX.XX - \$XX.XX	\$XX.XX	0			
Sen. Engineer- RAM	\$XX.XX - \$XX.XX	\$XX.XX	0			
<u>Engineer - RAM</u>	\$XX.XX - \$XX.XX	\$XX.XX	0			
Sen. Engineer II - REA	\$XX.XX - \$XX.XX	\$XX.XX	1900			
Sen. Engineer I - REA	\$XX.XX - \$XX.XX	\$XX.XX	0			
<u>Engineer - REA</u>	\$XX.XX - \$XX.XX	\$XX.XX	0			
Sen. Engineer II - NSE	\$XX.XX - \$XX.XX	\$XX.XX	0			
Sen. Engineer I - NSE	\$XX.XX - \$XX.XX	\$XX.XX	0			
<u>Engineer - NSE</u>	\$XX.XX - \$XX.XX	\$XX.XX	0			
Sen. Engineer II - Thermal	\$XX.XX - \$XX.XX	\$XX.XX	0			
Sen. Engineer I - Thermal	\$XX.XX - \$XX.XX	\$XX.XX	0			
<u>Engineer I - Thermal</u>	\$XX.XX - \$XX.XX	\$XX.XX	0			
Sen. Engineer II - Dynamics	\$XX.XX - \$XX.XX	\$XX.XX	0			
Sen. Engineer I - Dynamics	\$XX.XX - \$XX.XX	\$XX.XX	0			
<u>Engineer - Dynamics</u>	\$XX.XX - \$XX.XX	\$XX.XX	0			
Sen. Engineer II - EMC	\$XX.XX - \$XX.XX	\$XX.XX	1900			
Sen. Engineer I - EMC	\$XX.XX - \$XX.XX	\$XX.XX	0			
<u>Engineer - EMC</u>	\$XX.XX - \$XX.XX	\$XX.XX	0			
Sen. Engineer II - PRA	\$XX.XX - \$XX.XX	\$XX.XX	0			
Sen. Engineer I - PRA	\$XX.XX - \$XX.XX	\$XX.XX	0			
<u>Engineer - PRA</u>	\$XX.XX - \$XX.XX	\$XX.XX	0			
Quality Engineer	\$XX.XX - \$XX.XX	\$XX.XX	3800			

<u>Quality Inspector</u>	\$XX.XX - \$XX.XX	\$XX.XX	1900
<u>IS Specialist</u>	\$XX.XX - \$XX.XX	\$XX.XX	1900
<u>Environmental Compliance</u>	\$XX.XX - \$XX.XX	\$XX.XX	0
Total			11400

OFF-SITE PRICE MATRIX

<u>Job Category</u>	<u>A</u>	<u>B</u>	<u>C</u>	<u>D</u>	<u>E</u>	<u>F</u>
	Direct Labor Rate Range	Direct Labor Rate Midpoint	Annual Estimated Hours	Fixed Overhead Mark Up (%)	Fixed Profit Mark Up (\$/HR)	Subtotal (@ midpoint)
Sen. Engineer II - RAM	\$XX.XX - \$XX.XX	\$XX.XX	1900			
Sen. Engineer- RAM	\$XX.XX - \$XX.XX	\$XX.XX	0			
<u>Engineer - RAM</u>	\$XX.XX - \$XX.XX	\$XX.XX	0			
Sen. Engineer II - REA	\$XX.XX - \$XX.XX	\$XX.XX	3800			
Sen. Engineer I - REA	\$XX.XX - \$XX.XX	\$XX.XX	1900			
<u>Engineer - REA</u>	\$XX.XX - \$XX.XX	\$XX.XX	0			
Sen. Engineer II - NSE	\$XX.XX - \$XX.XX	\$XX.XX	3800			
Sen. Engineer I - NSE	\$XX.XX - \$XX.XX	\$XX.XX	1900			
<u>Engineer - NSE</u>	\$XX.XX - \$XX.XX	\$XX.XX	0			
Sen. Engineer II - Thermal	\$XX.XX - \$XX.XX	\$XX.XX	1900			
Sen. Engineer I - Thermal	\$XX.XX - \$XX.XX	\$XX.XX	1900			
<u>Engineer I - Thermal</u>	\$XX.XX - \$XX.XX	\$XX.XX	0			
Sen. Engineer II - Dynamics	\$XX.XX - \$XX.XX	\$XX.XX	0			
Sen. Engineer I - Dynamics	\$XX.XX - \$XX.XX	\$XX.XX	1900			
<u>Engineer - Dynamics</u>	\$XX.XX - \$XX.XX	\$XX.XX	0			
Sen. Engineer II - EMC	\$XX.XX - \$XX.XX	\$XX.XX	0			

Sen. Engineer I - EMC	\$XX.XX - \$XX.XX	\$XX.XX	0
<u>Engineer - EMC</u>	\$XX.XX - \$XX.XX	\$XX.XX	0
Sen. Engineer II - PRA	\$XX.XX - \$XX.XX	\$XX.XX	1900
Sen. Engineer I - PRA	\$XX.XX - \$XX.XX	\$XX.XX	1900
<u>Engineer - PRA</u>	\$XX.XX - \$XX.XX	\$XX.XX	0
Quality Engineer	\$XX.XX - \$XX.XX	\$XX.XX	0
<u>Quality Inspector</u>	\$XX.XX - \$XX.XX	\$XX.XX	0
<u>IS Specialist</u>	\$XX.XX - \$XX.XX	\$XX.XX	1900
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Environmental Compliance	\$XX.XX - \$XX.XX	\$XX.XX	0
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Total			<u>24700</u>