



National Aeronautics and
Space Administration

Jet Propulsion Laboratory
California Institute of Technology
Pasadena, California

Connecting with the JPL Acquisition Division

15th Annual High Technology Conference

Stan Jankowski
Acquisition Division Manager

4 March 2003





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*“Remember, this Conference is about
Networking, and communicating
your own unique story”*





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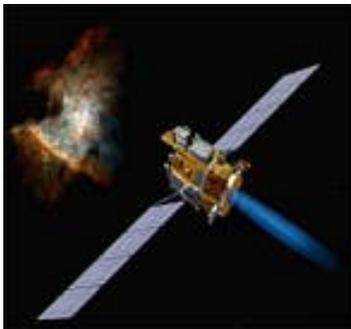
Jet Propulsion Laboratory (JPL) Overview

- *The Jet Propulsion Laboratory (JPL) is a Federally Funded Research and Development Center and is a division of the California Institute of Technology (Caltech)*
- *JPL is the lead research and development center for the robotic exploration of space for the National Aeronautics and Space Administration (NASA)*
- *JPL has a wide-ranging charter for:*
 - *Solar System Exploration*
 - *Earth Observation*
 - *Astrophysical Research*
 - *Technology Development*
- *JPL is located in Pasadena, California:*
 - *5,400 employees*
 - *\$1.4 billion annual budget*
 - *\$800 million in annual subcontract and purchase order commitments*



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Connecting with the JPL Acquisition Division

- *The JPL Acquisition Division is responsible for all subcontract and purchase order commitments*
- *Procurement responsibilities are distributed among:*
 - *Commodity Purchasing*
 - *Service and Support Subcontracts*
 - *University Subcontracts*
 - *Flight Project Subcontracts*
 - *Business Opportunities Office*

Commodity
Purchasing



*Bill Stewart
Manager*

Service and
Support Subcontracts



*Amanda Beckman
Manager*

University
Subcontracts



*Richard Parker
Manager*

Flight Project
Subcontracts



*Andre Stefanovich
Manager*

Business
Opportunities Office



*Tom May
Manager*



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Connecting with the JPL Commodity Purchasing Section

■ *The JPL Commodity Purchasing Section is responsible for:*

- *Outside Fabrication and Processing*
- *Electronic Instrumentation*
- *Test Equipment*
- *Hardware, Software and ADP Systems*
- *Graphics Products and Services*
- *Office Equipment and Machines*
- *Electronic Components and Supplies*
- *Office and Computer Supplies*
- *Cryogenic Equipment and Compressed Gases*
- *Laboratory Chemicals and Lab Supplies*
- *Workstations and Peripherals*
- *Electrical Supplies*
- *Building Supplies and Hand Tools*
- *Furniture*

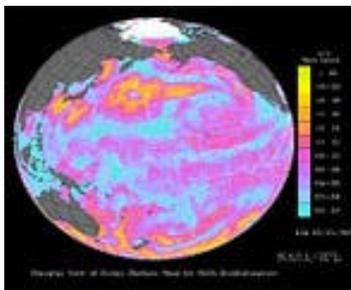


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Connecting with the JPL Services and Support Subcontracts Section

■ *The JPL Services and Support Subcontracts Section is responsible for:*

- *Contract Labor*
- *Consulting Agreements*
- *Engineering and Technical Task-Type Services*
- *Non-Flight R&D Studies and Hardware*
- *Facilities and Construction*
- *Maintenance and Operations*
- *Security Services*
- *Institutional Support Services*
- *Ground Support Equipment*
- *Desktop and Network Services*
- *Interplanetary Network Support and Services*



Amanda Beckman
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Connecting with the JPL University Subcontracts Section

- ***The JPL University Subcontracts Section is responsible for:***

- *Scientific Investigations*
- *Basic Research*
- *Technical Studies*
- *Flight Instruments and Instrumentation*
- *Educational Outreach*
- *Not for Profits*
 - *Scientific Investigations*
 - *Basic Research*
 - *Technical Studies*
 - *Flight Instruments and Instrumentation*

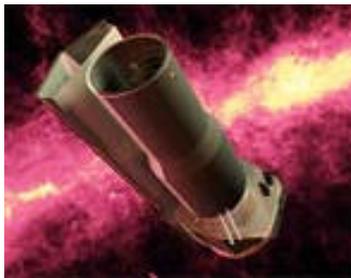


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Connecting with the JPL Flight Projects Subcontracts Section

■ *The JPL Flight Project Subcontracts Section is responsible for:*

- *Spacecraft Systems*
- *Spacecraft Subsystems*
- *Flight Instruments*
- *Technology Studies*
- *Flight R&D Studies and Hardware*
- *Defense and Intelligence Space Program
Reimbursables*



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Connecting with the JPL Business Opportunities Office

- *The JPL Business Opportunities Office is responsible for:*

- *Small Business Programs*
- *Small Disadvantaged Business Programs*
- *Woman-Owned Business Programs*
- *Historically Black Colleges and Universities Programs*
- *HUB Zone Businesses Programs*

- *JPL uses the Small Business Administration's (SBA) Internet Database, PRO-Net, to identify Small Businesses*

- *<http://pro-net.sba.gov>*



*Tom May
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“We Mean Business for Small Business”

- *The overall objective of the JPL Small Business Program is to ensure small businesses, small disadvantaged businesses, woman-owned businesses, HUB Zone business and Historically Black Universities and Colleges have equitable opportunities to compete for subcontracts*
- *Outreach is an important part of JPL’s small business program*
 - *15th High Technology Conference*
 - *8th Space Science Symposium*
 - *5th Small Business Round Table*
- *1995 - 2002 awards to small businesses:*

| | |
|------------------------------------------|------------------------|
| ➤ <i>small businesses:</i> | <i>\$1,694,000,000</i> |
| ➤ <i>small disadvantaged businesses:</i> | <i>\$793,000,000</i> |
| ➤ <i>women-owned businesses:</i> | <i>\$227,000,000</i> |



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Getting to Know the NASA and JPL Families Better

- *Find out more about NASA and JPL, and their wide range of missions and discoveries*

Jet Propulsion Laboratory

<http://www.jpl.nasa.gov>

JPL Acquisition Division

<http://acquisition.jpl.nasa.gov/default.htm>

JPL Business Opportunities Office

<http://acquisition.jpl.nasa.gov/boo>

NASA

<http://www.nasa.gov>

Small Business Administration

<http://www.sbaonline.sba.gov>